

## KEY Features of London APMS contract

### Overall Pricing and Performance:

- A standard pricing regime; weighted list size based on Carr Hill Formula, core price for delivery of specification £81 per weighted patient.
- A maximum KPI achievement payment £5.35 per weighted patient
- A standard suite of KPIs; specific KPI targets are subject to discussion
- Range of minimum performance standards with minimum performance thresholds to provide greater outcome focus

### Service Specification:

- A common service specification; builds on GMS requirements
- Mandatory Saturday morning opening
- Defined opening hours 56.5 per week, (DES scheme not on offer)
- Defined minimum capacity provision of GP and Nurse consultations per 1,000 normalised weighted patients
- Range of consultation options to be offered
- Incorporation of standard service provision of Essential, Additional & Enhanced Services
- Patient Participation DES & Extended Opening Hours DES is part of core requirements.
- Out of Hours 'opt out' as standard
- Gold standard End of Life
- Greater clarity about contract access requirements
- Innovation in service provision e.g. consultation technology
- Appointment offered , if required at first point of contact

### Key Performance Indicators (KPIs)

#### General:

- Approximately 12 KPIs
- 4 bands of KPI performance: A,B,C & D
- Band C is minimum acceptable performance and is expected for the Core APMS Services price of £81. The level is set at an achievable level reflecting the average of practices within any one CCG area.
- Band D performance will result in contractual actions
- Bands A & B performance will result in additional payments to the contractor over and above the £81

#### Band D Performance Implications

- Band D will be regarded as a contract breach
- For Band D performance across all KPIs contract sanctions will apply to a maximum of 5% of the core APMS Services Price of £81
- Band D performance across 4KPIs in any contract year will result in the loss of all Band A & B KPI achievement payments.
- Band D performance across 5 or more KPIs, in any given contract year may result in termination of the contract

#### Bands A & B Performance Implications

- Bands A & B performance will be rewarded by extra payments over and above the core APMS Services Price
- The maximum amount payable for the achievement of Band A performance across all KPIs is up to £5.35 pwp. p.a.
- All contractors will be paid a KPI Aspiration Payment of £2.14 pwp.p.a. on account

- Final KPI performance will be assessed at the end of each contract year. KPI Aspiration Payments will be deducted from the total KPI Achievement Payments due and the balance paid to the Contractor (or recovered)

**Thresholds:**

- KPI threshold 'honeymoon' for Year 1
- KPI Band thresholds effective from year 2
- Band C threshold – the relevant CCG average \*
- Band B threshold the upper quartile value of CCG performance \*
- Band A threshold – the upper quartile value of National performance \*  
\* (being the performance level determined from the previous year)

Reference NHSEL Market Engagement Event – 24<sup>th</sup> October 2013